### GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISION OF MONTGOMERY COUNTY, MARYLAND)

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

JUNE 30, 2022 AND 2021

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# **INDEPENDENT AUDITOR'S REPORT**

To the Commissioners Housing Opportunities Commission Of Montgomery County, Maryland

### **Report on the Audit of the Financial Statements**

#### **Opinion**

Glenmont Westerly Development Corporation (a Component Unit of the Housing Opportunities Commission of Montgomery County, Maryland) which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Glenmont Westerly Development Corporation as of June 30, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Glenmont Westerly Development Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Glenmont Westerly Development Corporation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



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### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Glenmont Westerly Development Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Glenmont Westerly Development Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information shown on pages 13 through 15 is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Julius & Company

Vienna, VA March 29, 2023

|   | 2022          | 2021          |
|---|---------------|---------------|
| ASSETS  |               |               |
| Cash and cash equivalents                                 | \$ 1,461,680  | \$ 1,357,363  |
| Accounts receivable and other assets, net                 | 63,820        | 94,265        |
| Total Current Assets                                      | 1,525,500     | 1,451,628     |
| Restricted deposits and funded reserves                   | 2,290,034     | 2,269,443     |
| Tenant deposits   | 21,697        | 23,081        |
| Total Restricted Cash and Cash Equivalents                | 2,311,731     | 2,292,524     |
| Property and equipment, net                               | 10,410,587    | 10,624,944    |
| Total Noncurrent Assets                                   | 10,410,587    | 10,624,944    |
| TOTAL ASSETS  | \$ 14,247,818 | \$ 14,369,096 |
| LIABILITIES AND NET ASSETS                                |               |               |
| Accounts payable and accrued liabilities                  | \$ 155,688    | \$ 143,365    |
| Interest payable  | 212,083       | 37,138        |
| Mortgage payable - current, net HOC                       | 236,495       | 228,919       |
| Note payable  | 65,167        | -             |
| Total Current Liabilities                                 | 669,433       | 409,422       |
| Tenant deposits payable                                   | 19,379        | 21,244        |
| Total Current Liabilities Payable from Restricted Assets  | 19,379        | 21,244        |
| Mortgage payable, net - noncurrent - HOC                  | 12,904,846    | 13,132,010    |
| Notes payable - HOC                                       | 1,445,083     | 1,510,250     |
| Total Noncurrent Liabilities                              | 14,349,929    | 14,642,260    |
| TOTAL LIABILITIES   | 15,038,741    | 15,072,926    |
| NET ASSETS WITHOUT DONOR RESTRICTIONS<br>Total Net Assets | (790,923)     | (703,830)     |
| TOTAL LIABILITIES AND NET ASSETS                          | \$ 14,247,818 | \$ 14,369,096 |

The accompanying notes are an integral part of these financial statements 3

# GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND) STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

| REVENUE                     | 2022        | 2021       |
|-----------------------------|-------------|------------|
| Dwelling rental             | 1,664,552   | 1,649,366  |
| Total Operating Revenue     | 1,664,552   | 1,649,366  |
| EXPENSES                    |             |            |
| Management and general:     |             |            |
| Administration              | 190,101     | 191,049    |
| Fringe benefits             | 39,574      | 41,376     |
| Program activities:         |             |            |
| Maintenance                 | 320,526     | 248,312    |
| Depreciation                | 214,357     | 214,224    |
| Utilities                   | 79,431      | 58,589     |
| Interest expense            | 626,527     | 459,313    |
| Other expenses              | 226,965     | 230,232    |
| Bad debt expense            | 54,456      | 40,943     |
| Total Operating Expenses    | 1,751,937   | 1,484,038  |
| Net operating (loss) income | (87,385)    | 165,328    |
| Investment income           | 292         | 147        |
| CHANGE IN NET ASSETS        | \$ (87,093) | \$ 165,475 |

# GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND) STATEMENTS OF CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

| Net assets, June 30, 2020 | \$<br>(869,305) |
|---------------------------|-----------------|
| Change in net assets      | <br>165,475     |
| Net assets, June 30, 2021 | (703,830)       |
| Change in net assets      | <br>(87,093)    |
| Net assets, June 30, 2022 | \$<br>(790,923) |

# GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND) STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

|   |      | 2022       |    | 2021         |
|---|------|------------|----|--------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                           |      |            |    |              |
| Change in net assets  | \$   | (87,093)   | \$ | 165,475      |
| Adjustments to reconcile change in net assets to                |      |            |    |              |
| net cash provided by operating activities:                      |      |            |    |              |
| Depreciation  |      | 214,357    |    | 214,224      |
| Amortization of mortgage issuance costs                         |      | 9,331      |    | 10,331       |
| Bad debt expense  |      | 54,457     |    | -            |
| (Increase) Decrease in accounts receivable and other assets     |      | (24,012)   |    | (38,128)     |
| Increase (Decrease) in accounts payable and accrued liabilities |      | 12,323     |    | (5,852)      |
| Increase (Decrease) in interest payable                         |      | 174,945    |    | (602)        |
| Decrease in tenant deposits payable                             |      | (1,865)    |    | (587)        |
| Net cash provided by operating activities                       |      | 352,443    |    | 344,861      |
|   |      |            |    |              |
| CASH FLOWS FROM INVESTING ACTIVITIES:                           |      |            |    |              |
| Cash payments for property and equipment                        |      | -          |    | (8,129)      |
| Net cash used by investing activities                           |      | -          |    | (8,129)      |
|   |      |            |    |              |
| CASH FLOWS FROM FINANCING ACTIVITIES:                           |      |            |    |              |
| Principal payments on long-term debt                            |      | (238,250)  |    | (221,587)    |
| Net cash (used in) provided by financing activities             |      | (238,250)  |    | (221,587)    |
|   |      |            |    |              |
| NET CHANGE IN CASH AND CASH EQUIVALENTS                         |      | 114,193    |    | 115,145      |
|   |      | 2 ( 40 007 |    | 2 52 4 7 4 2 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR                    |      | 3,649,887  |    | 3,534,742    |
| CASH AND CASH EQUIVALENTS, ENDING OF YEAR                       | \$   | 3,764,080  | \$ | 3,649,887    |
|   | -    | - ): - )   | -  | -))          |
| Cash and cash equivalents, unrestricted                         |      | 1,461,680  | \$ | 1,357,363    |
| Cash and cash equivalents, restricted                           |      | 2,311,731  |    | 2,292,524    |
|   | \$   | 3,773,411  | \$ | 3,649,887    |
|   |      |            |    |              |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMA                   | TION | 1:         |    |              |
| Interest paid   | \$   | 442,251    | \$ | 943,370      |

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTI NG POLICIES

### Nature of Operations

The Glenmont Westerly Development Corporation ("the Corporation") was formed on November 20, 2012 under the laws of the State of Maryland for the purpose of acquiring and operating 102 garden apartment units ("the property") in Wheaton, Maryland. The purchase of the property was financed through the assumption of the existing debt to CBRE Multifamily Capital, Inc. on the property, two loans from the Housing Opportunities Commission of Montgomery County ("HOC"), and a capital contribution to the property by the HOC.

The Corporation is a nonprofit corporation and is not authorized to issue stock. The Corporation's Board of Directors must be commissioners of the HOC and, therefore, the HOC can significantly influence the programs, projects, activities of, and the level of service performed by the Corporation.

The property is managed by Edgewood Management Company.

### **Basis of Accounting**

The financial statements and related notes have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

## **Property and Equipment**

Property and equipment is carried at cost. Depreciation of the property and equipment is calculated on the straight-line method based on the estimated useful lives of the property and equipment, which is forty years for the building and five to ten years for the building renovations and equipment.

Expenditures for maintenance and repairs necessary to maintain the real estate in efficient operating condition are charged to operations. Expenditures which increase the useful lives of the assets are capitalized.

#### **Cash and Cash Equivalents**

The Corporation maintains its cash at domestic banks, which at times, may exceeds the limits of the amounts insured by the Federal Deposit Insurance Corporation ("FDIC"). For purposes of the statement of cash flows, the Corporation considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

#### **Rental Income**

Rental income is recognized as rental charges are due. Rental payments received inadvance are reported as a liability, prepaid revenue, until earned.

## Accounts Receivable

Accounts receivable are reported net of an allowance for doubtful accounts. An allowance for doubtful accounts is established for receivables that are 90 or more days past due. Unpaid balances remaining after the stated payment terms are considered past due. An allowance is established through a charge to income. Recoveries of previously charged-off accounts are recorded when received. At June 30, 2022 and 2021, the allowance for doubtful accounts amounted to \$60,138 and \$13,771, respectively.

#### Advertising Costs

Advertising costs are expensed when incurred. Advertising expense for the years ended June 30, 2022 and 2021 amounted to \$20,360and \$12,853, respectively, and is included in administration expense.

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Net Assets

Net assets are classified based on the existence or the absence of restrictions imposed by donors. Accordingly, net assets are reported in the following classifications: a) Net assets without donor restrictions - net assets not subject to donor-imposed restrictions and may be expended for any purpose in performing the Organization's mission; or b) Net assets with donor restrictions - net assets subject to restrictions imposed by donors which could be temporary in nature where the restrictions are met by the Organization's actions or the passage of time, or perpetual in nature where the donor has stipulated the funds be maintained by the Organization in perpetuity. Contributions received by the Organization are recorded as with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions.

#### Mortgage Issuance Costs

Mortgage issuance costs are being amortized to interest expense over the term of the debt. For the years ended June 30, 2022 and 2021, amortization expense for mortgage issuance cost was \$9,331 and \$10,331, respectively.

#### Income Taxes

The Corporation is exempt from taxes under Section 115 of the Internal Revenue Code.

In accordance with the Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC') Section 740 regarding accounting for uncertainty in income taxes, the Corporation is required to recognize the financial statement effects of a tax position if it is more likely than not that the position will not be sustained upon examination. The Corporation has no uncertain tax positions that qualify for recognition in the financial statements.

Since tax matters are subject to some degree of uncertainty, there can be no assurance that the Corporation's tax returns will not be challenged by the taxing authorities and that the Corporation will not be subject to additional tax, penalties, and interest as a result of such challenge. The Corporation's tax returns for 2019, 2020, and 2021 remain open for federal income tax examination for three years from the date of filing.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Allocation of Functional Expenses

The costs of providing the program and other activities have been reported on a functional basis in the statement of operations. Accordingly, certain costs have been allocated among the program and supporting services benefited when not readily traceable to a specific function.

### **Reclassifications**

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations.

## NOTE 2. RESTRICTED DEPOSITS AND FUNDED RESERVES

In accordance with the regulatory agreement with the HOC, the Corporation is required to maintain a replacement reserve escrow, a renovation escrow, an operating reserve escrow, and a mortgage escrow. These funds are restricted for uses approved by CBRE Multifamily Capital, Inc. and the HOC. The aggregate balance of these escrows totaled \$2,290,034 and \$2,269,443 as of June 30, 2022 and 2021, respectively.

## **3. PROPERTY AND EQUIPMENT**

|                                    | 2022        | 2021          |
|------------------------------------|-------------|---------------|
| Land                               | 4,038,158   | 4,038,158     |
| Buildings and building renovations | 8,350,439   | 8,350,439     |
| Equipment                          | 47,199      | 47,199        |
| Total Capital Assets               | 12,435,796  | 12,435,796    |
| Accumulated depreciation           | (2,025,209) | (1,810,852)   |
|                                    | 10,410,587  | \$ 10,624,944 |

As of June 30, 2022 and 2021, property and equipment consisted of the following:

Depreciation expense for the years ended June 30, 2022 and 2021 amounted to \$214,357 and \$214,224 respectively.

## 4. NOTES PAYABLE - HOC

On November 1, 2019, the Corporation entered into a note payable with HOC in the amount of \$1,510,250. This note is secured by a Deed of Trust, Security Agreement, and Assignment of Rents. The term of this Loan shall be 15 years. Interest shall accrue on the outstanding principal balance on the note at the rate of 4.5 percent per annum. Commencing on June 15, 2020, and on the anniversary date each year thereafter until such time as this note is paid in full, the Corporation will make annual payments equal to the annual interest owned on the note, or a portion of which shall be paid from the net cash flow as defined in the note agreement. The entire unpaid principal balance shall be due in full on November 1, 2034. The balance due as of June 30, 2022 and June 30, 2021 was \$1,510,250.

The Corporation agrees to utilize the proceeds of the note to provide subordinate financing for the continued operation and renovation of one hundred two (102) housing units on certain land and improvements located in Montgomery County, Maryland, which shall Include twenty-one (21) units of affordable housing to households whose income does not exceed fifty percent (50%) of the area median income for the Washington Metropolitan Statistical Area, as adjusted by the United States Department of Housing and Urban Development from time to time ("AMI"), and thirty (30) units with rents restricted for households whose income does not exceed ninety percent (90%) of AMI, as more fully described in a Regulatory Agreement between the Corporation and the HOC.

# **5. MORTGAGE PAYABLE - HOC**

On November 1, 2019, the Corporation entered into a mortgage payable to the HOC in the original amount of \$14,000,000 collateralized by a deed of trust on the property. One interest payment was due on November 1, 2019 followed by monthly principal and interest payments of \$55,931 starting December 1, 2019. Final maturity is in December 2054. Any remaining principal and interest is due on November 1, 2054. The mortgage accrues interest at the rate of 3.26 percent per annum. The outstanding balance as of June 30, 2022 and June 30, 2021 was \$13,506,544 and \$13,670,296, respectively. The mortgage outstanding as of June 30, 2022 and June 30, 2021 is reported on the balance sheet net of unamortized mortgage issuance costs of \$300,036 and \$309,367, respectively.

The annual maturity of the mortgage payable is as follows:

| 2023      | \$ 236,495    |
|-----------|---------------|
| 2024      | 244,321       |
| 2025      | 252,405       |
| 2026      | 260,758       |
| 2027      | 269,387       |
| Therafter | 12,178,011    |
|           | \$ 13,441,377 |

## 6. RELATED PARTY TRANSACTIONS

The HOC borrowed \$3,650,000 from Montgomery County through their HIF program. The loan proceeds were contributed to the Corporation under a contribution agreement for the acquisition of the property. Under the contribution agreement, the Corporation must operate the property so that for a period of no more than 36 months, beginning on the date of the contribution agreement, at least 50 units are leased or held available for lease to households with incomes at or below the low-income limit for Montgomery County as periodically updated by HUD. After the initial period, the Corporation must operate the property so that 30 of the units are leased or held available for lease to households with incomes at or below the low-income so the low the low-income limit for Montgomery County as periodically updated by HUD. After the initial period, the Corporation must operate the property so that 30 of the units are leased or held available for lease to households with incomes at or below the low-income so the low the low-income limit for Montgomery County as periodically updated by HUD. The outstanding balance of the loan as June 30, 2022 and 2021 was 1,746,745 and 1,739,169, respectively.

The Corporation has entered into an asset management agreement with the HOC under which the Corporation agrees to pay the net cash flow (as defined in the agreement) to the HOC as fees for the HOC's services to the Corporation. Asset management fees paid to the HOC for the years ended June 30, 2022 and 2021 are for the amounts of \$109,130 and \$109,130, respectively.

As part of the approved budget, the Corporation was required to pay the HOC a development fee of \$80,688 and \$45,047 for the years ended June 30, 2022 and 2021, respectively.

Also see Notes 4 and 5 for the note and mortgage payable to the HOC.

Replacement reserve is deposited in a replacement reserve pool bank account owned by HOC. The amount of cash held in this account as of June 30, 2022 and June 30, 2021 was \$1,651,940 and \$1,631,641, respectively.

# 7. NET ASSETS

The HOC follows the reporting requirements of the Governmental Accounting Standards Board ("GASB") and reclassifies the net assets of the Corporation as follows:

|                                  | 2022           | 2021           |
|----------------------------------|----------------|----------------|
| Net investment in capital assets | \$ (4,175,837) | \$ (4,246,235) |
| Restricted net position          | 2,290,034      | 2,269,443      |
| Unrestricted net position        | 1,335,614      | 1,272,959      |
|                                  | \$ (550,189)   | \$ (703,833)   |

## 8. LIQUIDITY AND AVAILABILITY OF RESOURCES

The Corporation's financial assets consist of cash and cash equivalents, including restricted cash and cash equivalents and accounts receivable and other assets, net.

The following reflects the Corporation's financial assets as of June 30, 2022 and 2021, reduced by amounts not available for general use because of contractual restrictions within one year of the balance sheet date.

|   | 2022         | <br>2021        |
|---|--------------|-----------------|
| Financial assets, at year-end                   | \$ 3,837,231 | \$<br>3,744,152 |
| Less those unavailable for general expenditures |              |                 |
| within one year due to:                         |              |                 |
| Contractual restrictions                        | 2,311,731    | <br>2,292,524   |
| Financial assets available to meet cash needs   |              |                 |
| for general expenditures within one year        | \$ 1,525,500 | \$<br>1,451,628 |

The Corporation has a goal to maintain financial assets on hand to meet, at a minimum, 90 days of normal operating expenses. The Corporation has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

## **10. CONCENTRATION OF CREDIT RISK**

The cash accounts are held in the name of the HOC and are included as part of the public funds which the bank has insured through a collateral pledge held by the Federal Reserve Bank of Boston.

### **11. UNCERTAINTIES**

In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, there were mandates from federal, state and local authorities that had the effect of disrupting economic activity, including in Montgomery County, Maryland. Although the most stringent limitations placed by the governmental authorities on commercial activities have been lifted or modified, some limitations remain in place. The Company is not able to estimate how much longer the public health concerns will lead to governmental actions that may be disruptive. To date the impact on the Company has not been severe and extraordinary measures have not been required. Should the situation worsen, extraordinary measures to address the situation may have to be considered.

### **12. SUBSEQUENT EVENTS**

The Corporation has evaluated all subsequent events through March 29, 2023, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

# GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND) SELECTED LINE ITEM DETAIL FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

|                                      | 2022       | 2021       |
|--------------------------------------|------------|------------|
| ADMINISTRATION                       |            |            |
| Accounting services                  | \$ 6,180   | \$ 12,970  |
| Advertising                          | 20,360     | 12,853     |
| Bank fees                            | 170        | 250        |
| Contract administrative salaries     | 76,501     | 75,352     |
| Contract management fee              | 49,474     | 48,139     |
| Computer software                    | 16,537     | 15,603     |
| Food and beverages                   | 10         | 176        |
| Internet access charges              | 292        | 188        |
| Legal services                       | 2,826      | 222        |
| Local phone bill                     | 3,835      | 4,909      |
| Marketing & public relation services | 2,698      | 915        |
| Miscellaneous operating expenses     | 1,899      | 7,118      |
| Office supplies                      | 2,491      | 4,841      |
| Postage                              | 143        | 186        |
| Professional association dues        | 215        | 270        |
| Printing/reproduction                | 915        | 603        |
| Rental license fee                   | 4,701      | 4,704      |
| Security deposit interest            | 180        | 265        |
| Temp agency                          | 674        | 1,485      |
| Total Administration                 | \$ 190,101 | \$ 191,049 |
| FRINGE BENEFITS                      |            |            |
| Contract housing allowance           | \$ 3,420   | \$ 3,404   |
| Contract managed benefits            | 35,827     | 37,739     |
| Contract other training              | 327        | 233        |
| Total Fringe Benefits                | \$ 39,247  | \$ 41,143  |

# GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND) SELECTED LINE ITEM DETAIL FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

|  | 2022            | 2021         |
|--|-----------------|--------------|
| OTHER EXPENSES                         |                 |              |
| Asset management fee expense           | \$ 109,130      | \$ 109,130   |
| Building insurance                     | 2,990           | 3,220        |
| COVID-19 - Coronavirus expense         | 140             | 3,433        |
| Development fee                        | 80,689          | 45,047       |
| Environmental insurance                | 680             | 227          |
| Fire and hazard insurance              | 12,512          | 13,629       |
| Liability insurance                    | 14,095          | 14,157       |
| M ortgage insurance                    | -               | 35,000       |
| Solid waste tax                        | 2,227           | 2,121        |
| Water quality protect charge (RFSA)    | 4,502           | 4,268        |
| Total Other Expenses                   | \$ 226,965      | \$ 230,232   |
| MAINTENANCE                            |                 |              |
| Appliance equipment                    | \$ 34,273       | \$ 27,671    |
| Appliance supplies                     | 1,662           | 1,005        |
| Cleaning and janitorial contracts      | 27,693          | 33,962       |
| Cleaning and janitorial supplies       | 1,087           | 1,477        |
| Contracted maintenance salary          | 57,770          | 52,174       |
| Electrical contracts                   | 1,712           | 2,598        |
| Electrical supplies                    | 2,981           | 5,222        |
| Employ ee uniforms                     | 620             | 593          |
| Exterminating contracts                | 9,235           | 5,981        |
| Flooring and carpeting supplies        | 39,797          | 25,713       |
| Grounds and landscaping contracts      | 31,043          | 12,552       |
| Grounds and landscaping supplies       |                 | 53           |
| Hardware supplies                      | 2,505           | 2,469        |
| HVAC contracts                         | 3,814           | 18,652       |
| HVAC equipment                         | 1,940           | 225          |
| HVAC supplies                          | 5,756           | 5,024        |
| Kitchen and bath supplies              | 2,624           | 226          |
| Miscellaneous contracts                | 1,500           | 2,171        |
| M iscellaneous supplies/equipment      | 144             | 123          |
| Paint and wallcoverings                | 1,050           | 4,423        |
| Paint/wallcoverings interior contracts | 24,245          | 21,435       |
| Plumbing contracts                     | 29,061          | 9,508        |
| Plumbing supplies                      | 4,540           | 3,775        |
| Plumbing equipment                     | 4,916           | 4,042        |
| Roofing and gutter contracts           | 750             | 800          |
| Security contracts                     | 4,235           | 3,172        |
| Snow removal contracts                 | 4,255<br>23,652 | 5,172<br>740 |
| Windows and glass                      | 1,921           | 2,526        |
| Total Maintenance                      |                 |              |
| 1 Otal IVI antenance                   | \$ 320,526      | \$ 248,312   |

# GLENMONT WESTERLY DEVELOPMENT CORPORATION (A COMPONENT UNIT OF THE HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY, MARYLAND) SELECTED LINE ITEM DETAIL FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

|                         | 2022 |        | 2022         |  | 2021 |
|-------------------------|------|--------|--------------|--|------|
| UTILITIES               |      |        |              |  |      |
| Electric                | \$   | 11,523 | \$<br>10,232 |  |      |
| Natural gas             |      | 5,488  | (6,597)      |  |      |
| Trash collection        |      | 32,440 | 26,797       |  |      |
| Trash collection - bulk |      | 6,207  | 6,237        |  |      |
| Water                   |      | 23,773 | 21,920       |  |      |
| Total Utilities         | \$   | 79,431 | \$<br>58,589 |  |      |